

## MITI WEEKLY BULLETIN



05 APRIL 2016 | NO. ISSN: 2180-0448

## MITI in the News Malaysia's Aerospace Industry Sets to Soar to Greater Heights

Malaysia's aerospace industry has grown significantly and has provided more than 19,000 jobs opportunities - mostly in the MRO and manufacturing sectors with the active participation of our local small and medium-sized enterprises. Total number of companies in operation has reached more than 160. The aerospace industry is a high-value industry in Malaysia's diversified economy. The total revenue generated by this industry currently stood at RM11.8 billion.

By 2030, the industry is projected to contribute revenue of RM20.4 billion for Maintenance, Repair and Overhaul (MRO), RM21.2 billion for aero-manufacturing and RM13.6 billion



RM21.2 billion for aero-manufacturing and RM13.6 billion for engineering and design services. In 2015, four projects were approved with total investment worth RM5 billion – in which RM4.9 billion was from domestic investment while the remaining RM30.6 million came from foreign direct investment.

Meanwhile, our total trade for aerospace products in 2015 stood at RM14.2 billion. The exports of Malaysia's aerospace products, recorded a significant increase of 44.7% from RM2.9 billion in 2014 to RM4.2 billion last year. The exports breakdown is as follows – composite parts and components (RM4.07 billion), aerospace communication system and parts, and avionics (RM86.8 million) and aircraft propellers and rotors (RM3.1 million). At the same time, our imports had decreased by 33.5% from RM15.1 billion to RM10 billion within the same period. Our imports were made up of aircrafts (RM4.06 billion), parts of aircrafts (RM5.55 billion) and helicopters (RM410 million).

International Trade and Industry Minister Dato' Sri Mustapa Mohamed said, "Despite the encouraging increase in exports, the amount of imports is still bigger than our export. We need to focus on building the production capacity of our local suppliers, which in turn would help boost our exports and close this trade gap,"

The growth of Malaysia's aerospace industry is in tandem with the trends within the Southeast Asia region as a whole. For example, Singapore has recorded an average growth of 10% in its aerospace industry over the last two decades. Thailand is also developing an aerospace industrial estate, in which once its fully completed and operational, is expected to generate USD1.5 billion every year for the country.

"Against this backdrop, it is imperative that we continue to identify and develop key areas which could improve the dynamic and competitiveness of our aerospace industry in comparison to our regional peers", Dato' Sri Mustapa added.

#### Malaysia as part of the global aerospace industry supply chain

Currently, Malaysia is among the critical suppliers for aircraft structure components mainly for Airbus and Boeing. Last year, the Composite Technology Research Malaysia (CTRM)



secured two long-term contracts from Spirit AeroSystems and UTC Aerospace Systems totalling RM10 billion. Dato' Sri Mustapa explained, "There are currently about 7,000 units of A320 aircraft flying around the globe, in which at least 5,000 of them are built with components produced in Malaysia. For instance, many may not know that 40% of the wing components are being produced in Melaka and assembled in Subang, which is testament to our firm footing within the global supply chain".

Our involvement is also not limited to just producing to aero-structures, as we are now entering into aerospace engine components manufacturing through the on-going collaboration between UMW and Rolls-Royce. Under this collaboration, UMW Aerospace will enhance its capability to be the single source Tier 1 supplier for Rolls-Royce, specifically for its Trent 1000 and Trent 7000 aircraft engines. These commitments showed that Malaysia has what it takes to become the preferred partners to the Global industry leaders.

Another project initiated in 2015 that will benefit the local industry is the Airbus Tooling Supply Chain Programme for complex in service repair tooling, which has been outsourced to SDMK Sdn. Bhd., a new Malaysian tooling supply chain. SDMK currently manufactures jigs for composite repair of aircraft rudders and elevators for the A320 and A330 aircraft manufactured by Airbus. Under this programme, SDMK also works with another local company, WZS Technologies Sdn. Bhd to produce the detailed parts and components; thus establishing the tooling supply chain for Airbus in the country.

"With this, a Malaysian company will, for the first time, build its capacity and competence in a new area and be part of the international tooling supply chain, laying the foundation for the establishment of an ecosystem for tooling development in the country," Dato Sri Mustapa noted.

#### The appointment of new Head of NAICO

Separately, after chairing the first meeting in 2016 of the Malaysia Aerospace Council (MAC), Dato' Sri Mustapa announced the appointment of Mr. Shamsul Kamar Abu Samah, CEO of Aerospace Malaysia Innovation Centre (AMIC) as the Head of the National Aerospace Industry Coordinating Office (NAICO) starting from April 1.

"With 20-years of experience in the aerospace industry, Mr. Shamsul is knowledgeable about the industry, which is a vital component of our drive to make Malaysia a high-income nation by 2020. His leadership skills will be crucial in helping NAICO to implement the relevant initiatives drawn up by the Government and in working closely with industry players and other stakeholders to further develop the industry," Dato' Sri Mustapa said.

#### The launch of MAIA

Prior to the meeting, Dato' Sri Mustapa has also launched the Malaysia Aerospace Industry Association (MAIA), a non-governmental organisation and functions to support and represent the voice of all Malaysian companies in the aerospace sector in our efforts to develop Malaysia's status as the aerospace hub in Asia, particularly in ASEAN. MATRADE as the national export promotion agency will play a main role as the association's lead facilitator.

Dato' Sri Mustapa noted that, "The role played by MAIA will be crucial in delivering the industry insights to policy makers as we continue to chart the growth of Malaysia's aerospace industry. This partnership will ensure that the Government's policies are in line with the views of industry players,'

MAIA will be led by Mr Naguib Mohd Nor, CEO of Strand Aerospace Malaysia Sdn Bhd, as the association's pro-tem president. The pro-tem committee of MAIA comprises top management of member companies who are entrusted to draw the guidelines for the group with an emphasis on capacity development and international market penetration.



Ministry of International Trade and Industry, 28 March 2016

## Media Statement by the Minister of International Trade and Industry on the Current State of Proton



The decision made by the Government to go into heavy industries, including the automotive sector, in the mid-1980s was a bold and courageous one. However, the Government cannot continuously protect these industries. Other countries such as Japan and South Korea have protected their automotive industry, but these measures were short and medium term in nature and were eventually abolished. Proton, which is our national car project, needs to graduate from this protection.

Since I became the MITI Minister in 2009, I have been briefed by the Senior Management of Proton of the issues and challenges faced by the company on a regular basis. I have met with both the previous and current management teams and shareholders of the Company.

In 2009, the Company presented to me its restructuring plan which aimed to improve the quality of its cars, to boost exports and to make Malaysia a hub for the automotive industry in the region. In 2012, following the takeover of Proton by DRB Hicom, the new owners came to see me and they presented another restructuring plan to make Proton more competitive. They also highlighted a number of ambitious plans to boost exports.

The National Automotive Policy in 2009 clearly stated the need for Proton to team up with strategic foreign partners. In this extremely competitive line of business, there is a need to set aside high capital resources for Research & Development (R&D). Scale is also crucial. Proton currently has neither of them. The problems faced by Proton are very challenging. The company's share of the domestic automotive market hit a peak of 74% in 1993, but currently hovers at 15%.

Since its establishment in 1983, the Government has provided grants, various forms of assistance as well as taxes forgone to Proton to the tune of about RM13.9 billion in total. There has been intense discussion between MITI and the Senior Management of Proton on the future of this company in the past six months. Proton's Management has also made a number of presentations to the Economic Council chaired by YAB Prime Minister.

Our observations on the current state of Proton are as follows:

- The company is a relatively small player in the global context and thus not able to compete with other foreign companies unless it can substantially increase its exports
- Proton is suffering a problem of underutilization about 35% of the available capacity in each of its two production plants is being utilised. The decision to have two plants is probably one of the mistakes made in the past by Proton.
- About three years ago, Proton almost struck a deal with a renowned foreign player but at the last minute decided not to proceed with the proposal. Had this collaboration been realized, we may have seen an improved performance by Proton in the subsequent years.



Malaysia currently has two national car projects namely Proton and Perodua. The latter turns out to be a more sustainable model. Perodua Manufacturing, which is 49% owned by Malaysian shareholders including PNB, has a joint-venture with Daihatsu and Toyota, and is a profitable company.

Last year, a number of Proton vendors came to see me on a few occasions and shared their problems. Following that, MITI injected RM100 million to provide soft loans to alleviate their burden. Even then, it has come to my attention that some of the vendors may face serious challenges if Proton continues to operate at the current level of production and sales. A few of them might be out of business in the next three to four months.

In view of the very serious nature of the problem, the Government believes that the current business model adopted by Proton is not sustainable. The Government has been seriously deliberating Proton's request for assistance for grants and soft loans. It is a major request and the Government needs to be thorough with its evaluation as a lot of public money is involved. We need to be particularly prudent in allocation of resources at this time when our national revenues have been seriously impacted by falling oil and commodity prices.

Having said that, I would like to assure Proton employees, vendors and the Proton ecosystem that their interests will be taken into consideration before we make any decision on its request for assistance.

If the Government decides to assist Proton, this would be made subject to several conditions including:

- Proton needs to immediately identify a strategic foreign partner
- The Company must be professionally managed
- There must not be any interference in its business
- Some tough but necessary measures must be put in place for the long-term sustainability of Proton

I have been informed that there were instances when Proton appeared to be unprofessional in its decision-making process. In order for the Government to consider providing financial assistance to Proton, it is important that a competent leadership team be appointed in the company.

We note the decision made by Tun Mahathir to relinquish his position as the Chairman of Proton. While we recognise the contributions made by Tun Mahathir throughout his Chairmanship of Proton, we must not turn a blind eye to challenges faced by Proton and its inability to establish a solid financial footing.

In this regard, we hope that the new Chairman and Senior Management of Proton will help towards enhancing the true potential of Proton and pave the way towards a better future for the company.

The Government remains committed to ensure the continuous growth and development of the domestic automotive industry which would include the transformation of Proton and its ecosystem.

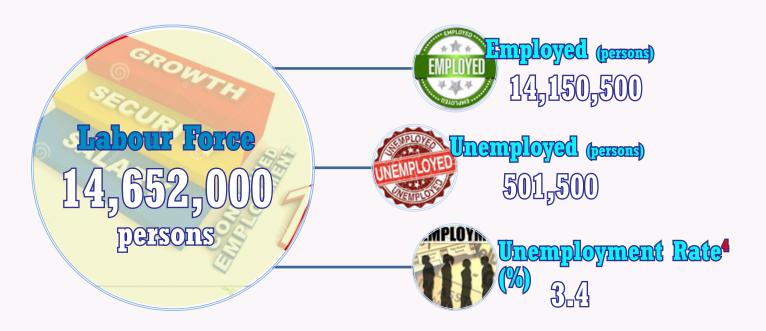
Dato' Sri Mustapa Mohamed, 1 April 2016



### Malaysia

Labour Market, January 2016





Notes: <sup>1</sup>Age between 15 to 64 years

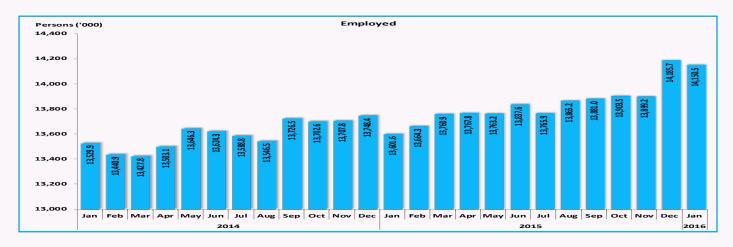
<sup>2</sup>Labour force participation rate is defined as the ratio of labour force to the working age population, expressed as percentage.

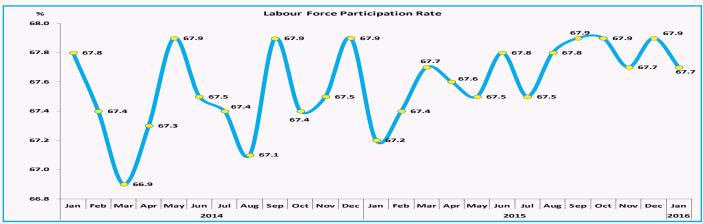
<sup>3</sup>All persons not classified as employed or unemployed such as housewives, students (including those going for further studies), retired, disabled persons and those not interested in looking for job.

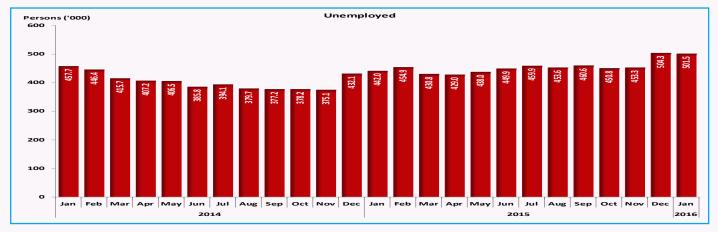
<sup>4</sup> Unemployment rate is the proportion of unemployed population to the total population in labour force.

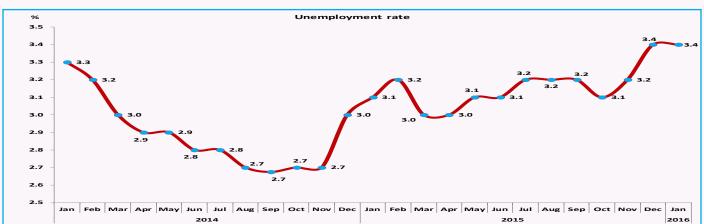
Source: Department of Statistics, Malaysia

#### Labour Market Trends, January 2014 - January 2016











Note: All December 2015 data are revised Source: Department of Statistics, Malaysia Malaysia: Export of Textiles, Clothing & Footwear 2011 - 2015

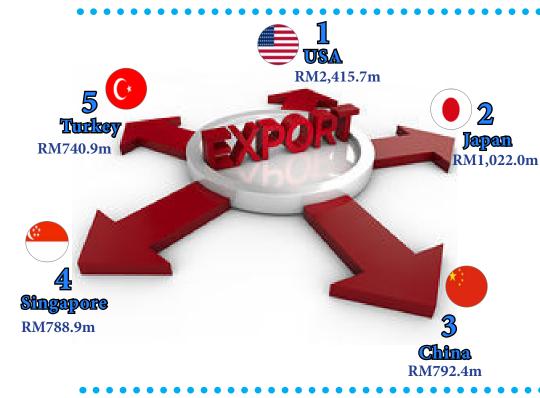












Export

Destinations 2015

Export Products 2015

Chopped strands o glass fibres 50mm RM1,196.6 million



Garments of other textile materials RM849.8 million



Mens/boys cotton shirts RM615.6 million



Textured yarn of polyester filaments RM535.3 million



Pullovers, cardigans & similar articles of cotton - RM533.8 million





Source: Department of Statistics, Malaysia



#### Developments and Progress of Islamic Finance in South East Asia 2015



#### **Favourable Demography & Growth Potential**

Malaysia: Islamic financing assets are forecast to account for 40% of the banking sector by 2020.

Indonesia: Supported by 250 million people, its young Islamic banking sector forecast to grow fivefold from 2011 to 2015.

Brunei: 41% of the country's banking assets is Shariah compliant as at the end of 2014, with some estimates projecting the figure to break the 50% threshold by 2020.

#### **Regulatory Efforts**

The enactment of Islamic Financial Services Act 2013 (IFSA 2013) in key Islamic finance jurisdiction such as the distinction and separation between Islamic deposit and Islamic investment product classification in the Islamic financial institutions (IFI) liability side.

Failure of an IFI to adhere to the Shariah-compliant requirements will subject it to criminal and civil penalties.

In November 2014, Indonesia's capital markets authority signed an agreement with the national Shariah board to move towards the centralisation of Shariah matters related to Islamic finance.





#### Infrastructural Demand

The region demand for infrastructure investment (it needs about US\$60 bil a year until 2022) is likely to spur more sukuk issuances by sovereign and government-related entities.

Malaysia housed to almost two-thirds of the global Islamic debt market while Indonesia has created a milestone on every global issuance, such as launching an inaugural Wakalah-structure sukuk in 2014 and issued the largest ever single-tranche US\$ Sukuk in May 2015.

National Budget 2015, the Indonesian government has allocated a substantial amount for infrastructure project via government sukuk issuance.

#### Shariah Compliant Financial Service for Minority Muslims

Islamic finance has a growing presence in countries such as Thailand and the Philippines where the demands for Shariah-compliant financial services are escalating.

In Thailand, Islamic banking assets sum up to US\$3.8 bil, catering to Muslim population in the south.

In Philippine, as of January 2015, 61 out of 306 stocks on the Philippines Stock Exchange are Shariah-compliant.

Islamic banking assets in Singapore have grown by 73% since 2010, and are increasingly cross-border in nature.





Sources: http://www.mifc.com/index.php?ch=28&pg=72&ac=152&bb=uploadpdf http://www.islamicfinancenews.com/ifn-country-analysis-brunei





#### **NEGARA-NEGARA AHLI TPPA**













KANADA





#### JIKA KITA MEMILIH TIDAK MENYERTAI TPPA



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6

Malaysia akan KURANG DAYA TARIKAN sebagai destinasi pelaburan bagi pelabur-pelabur yang mengeksport produk dan perkhidmatan ke pasaran TPPA

#### **KERAJAAN** BERPENDAPAT.



Syarikat-syarikat tempatan dan asing yang kini beroperasi di Malaysia mungkin akan mengecilkan skala operasinya.

Tidak menyertai TPPA tidak bermakna Malaysia akan gagal dan mundur, tetapi Negara AKAN HILANG KEUPAYAAN **UNTUK BERSAING** pada tahap sama rata dengan negara-negara ahli TPPA. Antara kesannya;



PERSAINGAN LEBIH SENGIT dari Vietnam



Syarikat-syarikat dari Malaysia tidak dapat menikmati keutamaan layanan dan penyertaan dalam merebut perolehan kerajaan di negara-negara ahli TPPA.

Buku kecil TPPA di dalam versi PDF boleh di muat turun melalui pautan http://fta.miti.gov.my/miti-fta/resources/MITI\_TPPA.pdf



## **International Report**US Economic Indicators





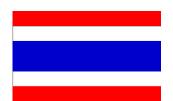








Sources: www.bea.gov/newsreleases/national/gdp/2016/gdp4q15\_3rd.htm, Wikipedia and Bureau of Economic Analysis



## Thailand Trade Performance January-February 2016









#### Main Exports

Motor Cars, Parts & Accessories US\$4.1 billion

Precious Stones & Jewellery US\$3.5 billion

Automatic Data Processing Machines & Parts Thereof US\$2.7 billion

#### Main Imports

Machinery & Parts US\$3.0 billion

Electrical Machinery & Parts US\$2.6 billion

Chemicals US\$1.9 billion

#### Trade with Malaysia

Total Trade US\$3.2 billion

Exports US\$1.5 billion

Imports US\$1.7 billion

#### Main Exports

Motor Cars, Parts & Accessories US\$206.2 million

Automatic Data Processing Machines & Parts Thereof - US\$157.6 million

Rubber US\$81.6 million

#### **Main Imports**

Computers, Parts & Accessories US\$301.4 million

Crude Oil US\$138.0 million

Chemicals US\$135.0 million



Note: \*Y-o-Y growth

Sources: Ministry of Commerce, Thailand

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# DIDYOU KNOW?

## Countries with Highest Tax Rates in the World



Argentina

137.3%



Bolivia

83.7%



**Tajikistan** 

80.9%



Colombia

**75.4**%



Algeria

72.7%



Mauritania

71.3%



Brazil

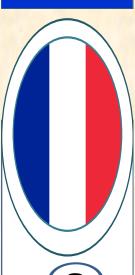
**69**%



8

Guinea

**68.3**%



France

66.6%



Nicaragua

65.8%

Note: The rate is based on World Bank's "total tax rate". It is "The total amount of taxes is the sum of five different types of taxes and contributions payable after accounting for deductions and exemptions: profit or corporate income tax, social contributions and labor taxes paid by the employer, property taxes, turnover taxes, and other small taxes."

Source: http://www.businessinsider.my/wef-19-countries-with-the-highest-tax-rates-in-the-world-2015-10/#epG8vgwfWoOQoAdb.99



## Number and Value of Preferential Certificates of Origin (PCOs) Number of Certificates (Provisional data)

	7 Feb 2016	14 Feb 2016	21 Feb 2016	28 Feb 2016	6 Mar 2016	13 Mar 2016	20 Mar 2016	27 Mar 2016
AANZFTA	824	412	793	689	800	755	899	985
AIFTA	693	412	599	642	588	673	566	641
AJCEP	222	74	160	183	212	201	150	241
ATIGA	4,199	2,079	3,612	4,642	5,227	4,551	4,586	4,675
ACFTA	1,304	720	1,647	1,702	1,642	1,598	1,354	1,425
AKFTA	929	482	828	994	921	838	827	890
MICECA	368	178	350	286	308	384	350	320
MNZFTA	14	3	7	1	16	0	5	9
MCFTA	48	34	69	54	71	33	57	65
MAFTA	438	179	393	301	489	461	349	447
MJEPA	859	479	892	831	989	766	708	926
MPCEPA	170	94	137	104	150	156	173	159
GSP	133	63	142	109	149	129	139	89
MTFTA	172	103	258	195	259	196	162	252

Notes: The preference giving countries under the GSP scheme are Liechtenstein, the Russian Federation, Japan, Switzerland, Belarus, Kazakhstan and Norway.



AANZFTA: ASEAN-Australia-New Zealand Free Trade Agreement (Implemented since 1 January 2010)



ATIGA: ASEAN Trade in Goods Agreement (Implemented since 1 May 2010)



AJCEP: ASEAN-Japan Comprehensive Economic Partnership



(Implemented since 1 February 2009) ACFTA: ASEAN-China Free Trade Agreement



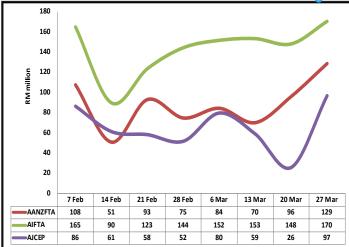
(Implemented since 1 July 2003)

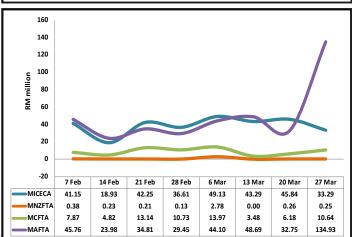
AKFTA: ASEAN-Korea Free Trade Agreement (Implemented since 1 July 2006)



AIFTA: ASEAN-India Free Trade Agreement (Implemented since 1 January 2010)

#### **Value of Preferential Certificates of Origin**





MPCEPA: Malaysia-Pakistan Closer Economic Partnership
Agreement (Implemented since 1 January 2008)

MJEPA: Malaysia-Japan Economic Partnership
Agreement (Implemented since 13 July 2006)

MICECA: Malaysia-India Comprehensive Economic
Cooperation Agreement (Implemented since 1 July 2011)

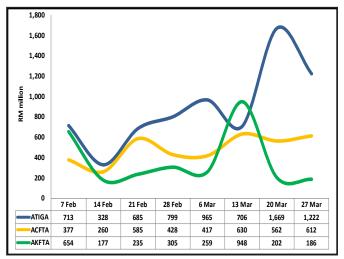
MNZFTA: Malaysia-New Zealand Free Trade Agreement
(Implemented since 1 August 2010)

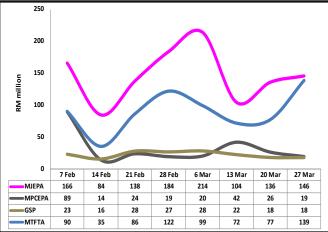
MCFTA: Malaysia-Chile Free Trade Agreement
(Implemented since 25 February 2012)

MAFTA: Malaysia-Australia Free Trade Agreement
(Implemented since 1 January 2013)

MTFTA: Malaysia-Turkey Free Trade Agreement

(Implemented since 1 August 2015)

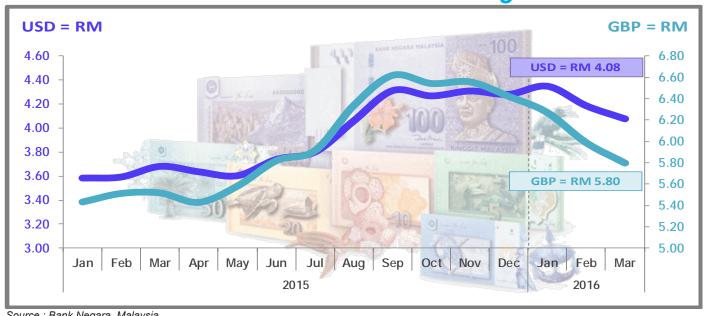




Source: Ministry of International Trade and Industry, Malaysia

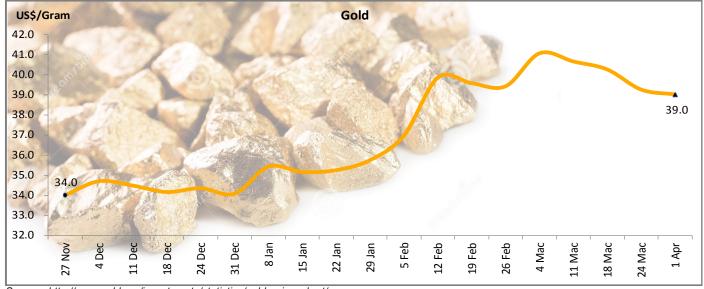


## Malaysian Ringgit Exchange Rate with US Dollar and Pound Sterling



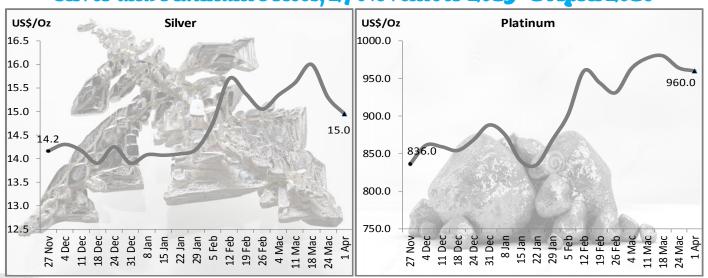
Source: Bank Negara, Malaysia

#### Gold Prices, 27 November 2015 - 1 April 2016



Source: http://www.gold.org/investments/statistics/gold\_price\_chart/

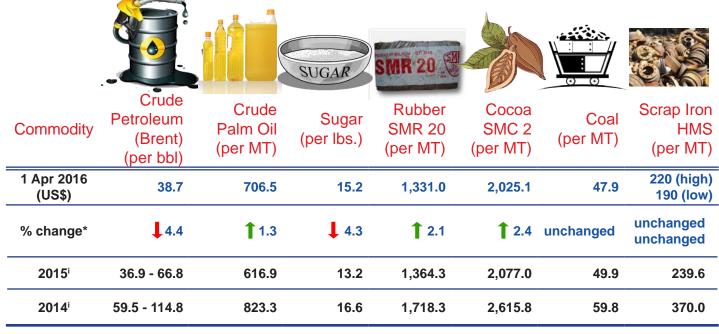
#### 27 November 2015 - 1 April 2016 Silver and Platinum





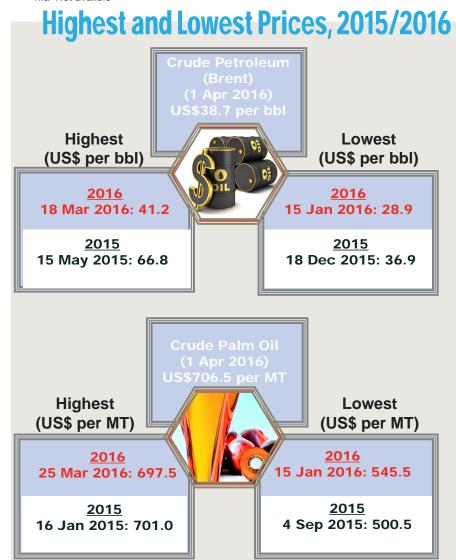
http://online.wsj.com/mdc/public/page/2\_3023-cashprices.html?mod=topnav\_2\_3023

#### **Commodity Prices**



Notes: All figures have been rounded to the nearest decimal point

- \* Refer to % change from the previous week's price
- i Average price in the year except otherwise indicated
- n.a Not availble

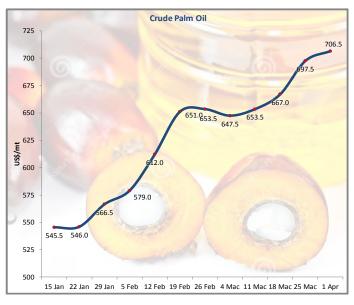


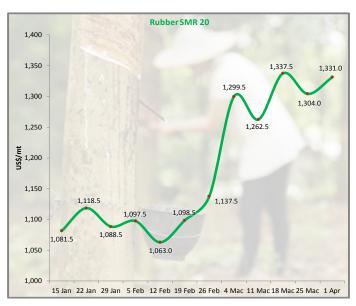


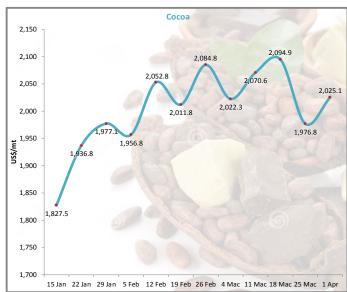
Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group.

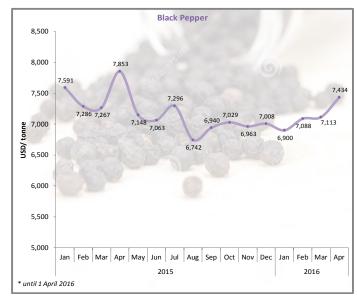


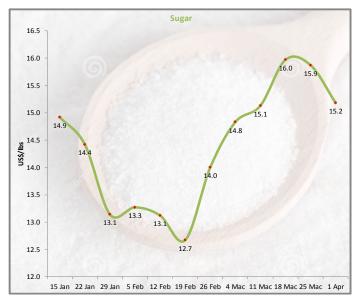
#### **Commodity Price Trends**

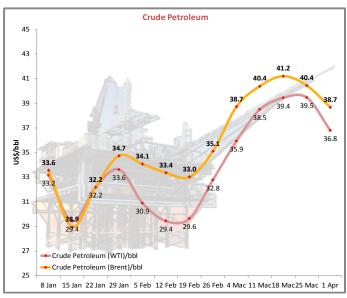








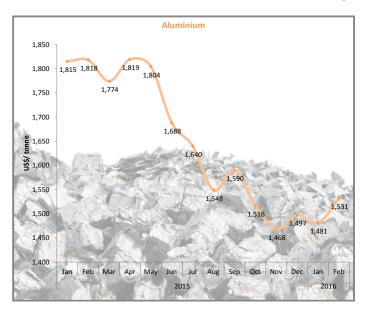


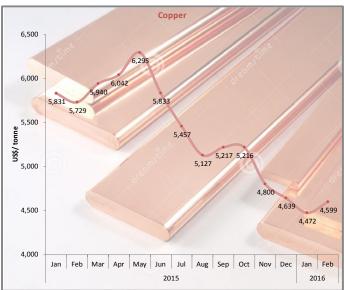


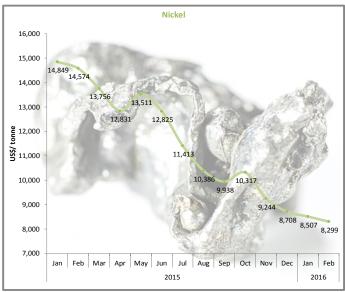
Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Pepper Board, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank.

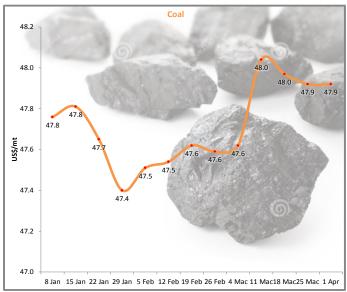


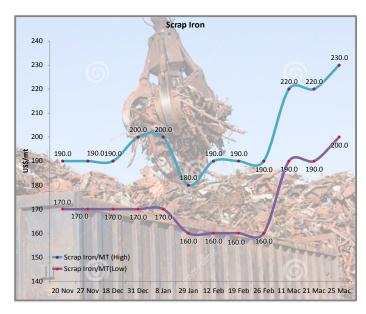
#### **Commodity Price Trends**

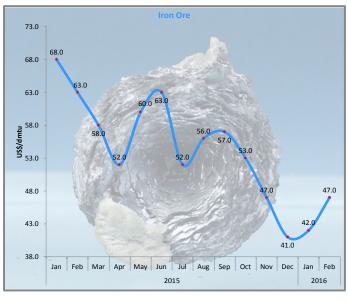












Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Pepper Board, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank.







Lemon Sky Animation Sdn Bhd is a Malaysia computer generated imagery (CGI) production house with industry professionals from a wide range of artistic and technical expertise including CGI artists and games art production. Lemon Sky has been aggressively expanding in both size and project content during the past recent years. The studio was involved with many Triple A games development as well as many animation projects from other countries, thus, in terms of portfolio, Lemon Sky is indeed very strong. For those not well versed in games' lingo, Triple A (AAA) is a classification term used for games with the highest promotion and development budgets. Lemon Sky has been involved in the development of many popular and successful Triple A titles such as the Resident Evil series, FIFA 14 and Call of Duty. The studio currently has more than 200 staff and soon will be expanded to 400 plus. Such scale is very rare to be seen at the local industry level which is a perfect testimonial on their recent success.

Their achievement is undeniable. Lemon Sky also managed to secure profitable project abroad. During World Audio Visual Trade Exhibition (MIPCOM) that was held in Cannes on October 2014, Malaysian content providers have clinched 18 deals worth RM132.1 million, surpassing the target of RM110 million set by the National Film Development Corp Malaysia (FINAS). Lemon Sky has one of the hot deals inked by Malaysian companies to co-produce an animation entitled 'Bubble Boy' worth RM15 million with an Australian visual effects and animation company.

In other news, on 12 December 2014, it was a momentous event when BANDAI NAMCO signed a Memorandum of Understanding (MoU) with Lemon Sky Animation Sdn Bhd. In attendance was Dato' Yasmin Mahmood, CEO of Multimedia Development Corporation (MDeC), who witnessed the exchange of signatures between Mr. Cheng Fei Wong and Mr. Nakatani



Hajime, CEOs of Lemon Sky and BANDAI NAMCO Studios respectively. With this big break, Lemon Sky will kick start their entry into full-fledged games development, and will be forming a new content creation team in charge of helping in the development of BANDAI NAMCO games in 2015.



This move will open up possibilities for more Malaysian companies and Lemon Sky CEO, Mr. Cheng Fei Wong, agrees as much. "It's an exciting prospect for our company as we are always looking for ways to raise the bar for Malaysia's game industry. BANDAI NAMCO Studios is a global powerhouse in game development, and given our position as the biggest game production house in the country, this is a good platform, great opportunity and a strategic move to broaden our market in South East Asia," he said. He also likens it to leveling up in a game; that the MoU is that level up for the Malaysian games industry.

For many, BANDAI NAMCO needs no introducing. The company is among the top in the world when it comes to games development and publishing. The PAC-MAN we remember fondly from our childhood, Tekken, SOULCALIBUR, NARUTO, and more are all games developed by them. While for those who are not familiar with the local games development scene, meet Lemon Sky, the biggest name and company in games and animation. Fans of BANDAI NAMCO's "Tales of" series will be pleasantly surprised to know that Lemon Sky had a hand in the development of "Tales of Zestiria", plus a number of AAA titles.



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## MITI Programme The World Halal Week, 30 March - 2 April 2016



#### World Halal Conference, 30-31 March 2016











#### Launching of Malaysia Aerospace Industry Association, 28 March 2016















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